

June 3 - 4, 2020 | Westin Harbour Castle, Toronto, ON

Past Attendee List



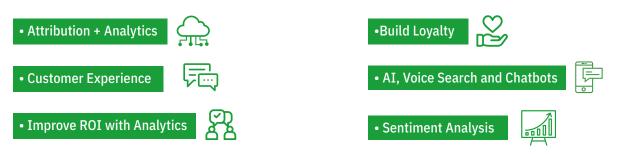


Join us at this exclusive event to generate **high-quality leads** that will drive your sales pipeline. Your attending field sales team will have one-on-one interactions with senior buyers who are expected to spend a collective \$100mm+ on digital marketing solutions over the next 12 months.

The 9th Annual Digital Marketing for Financial Services Summit takes place at the **Westin Harbour Castle**, **Toronto, ON** on June 3-4 2020. It provides digital marketing executives with practical approaches to improving their marketing ROI and company bottom line with the very latest digital marketing techniques.

Industry leaders in attendance at last year's event included Tyrone Mahoney the Chief Marketing Operations Officer from **RBC**, Crystal Eastman the Managing Director of Advertising, CRM & Digital Experience from **Blackrock**, Winnie Sun the Co-Founder and Managing Director from **Sun Group Wealth Partners**, and more!

Agenda themes:



Interested in generating leads from the buyers attending the event, to build your sales pipeline? contact: darren@strategyinstitute.com • 1-866-298-9343 x 276

Who You Can Meet...



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DMFS PAST ATTENDEES

A - C

Associate Director, Marketing, Advocis Associate Director, Marketing, Nasdag Associate Director, Strategic Marketing & Communications, Vontobel Asset Associate, Marketing & Investor Relations, Brompton Funds AVP Affiliate Marketing Officer, Tompkins Financial Corporation AVP Channel Digital Strategy, Invesco AVP Commercialisation, Marketing & Communications, Bangue Laurentienne AVP Communications & Member Relations, Canadian Credit Union Association AVP Content Marketing & Communications, MD Financial Management AVP Content Marketing & Retail Brand Experience, TD Bank Group AVP Content Strategy, Manulife Financial AVP Data Analytics, HSBC Bank Canada AVP Digital Content Strategy, Sun Life Financial AVP Digital Delivery, Sun Life Financial AVP Digital Experience & Client Analytics, Business Development Bank of Canada AVP Digital Marketing & Product Management, Investors Group AVP Digital Marketing, Bridgehouse Asset Managers AVP Digital Marketing, Great-West Life AVP Digital Properties, John Hancock Financial Services AVP Financial Solutions Marketing, MD Physician Services AVP Global Digital Marketing, CIBC AVP Head of Digital Marketing, Retail Banking & Wealth Management, HSBC AVP Marketing & Brand, Interac Association AVP Marketing Communications, Standard Life AVP Marketing, Horizons Exchange Traded Funds AVP Marketing, Retail Services, Banque Laurentienne AVP Marketing & Client Engagement, Sun Life Financial AVP Marketing & Communications, B2B Bank AVP Marketing Development & Analytics, Investors Group AVP Marketing, Everyday Banking & Digital Banking, TD Wealth Private Investment Advice AVP Product Marketing, Horizons Exchange Traded Funds AVP Sales Effectiveness & Training Retail Services, Bangue Laurentienne AVP Strategic Brand Operations, The Sovereign General Insurance Company Brand Manager, Canadian Western Bank Brand Manager, Lambton Financial Credit Union Campaign Manager, Email Marketing, Franklin Templeton Investments CEO & President, Alterna Savings CEO & President, Estonian Credit Union **CEO, Waypoint Insurance Services** Chief Communication Officer & SVP Corporate Affairs, AmTrust Financial Services Chief Customer Officer, First Canadian Title Chief Digital Officer, Royal & Sun Alliance CIO, Canadian Scholarship Trust Client Marketing Manager, Loyalty One CMO, Fairstone Financial CMO, FIRMA Foreign Exchange

CMO, GE Capital CMO, Mawer Investment Management CMO, Personal & Commercial Banking & Wealth, BMO Financial Group CMO, Xceed Financial Credit Union CMO, Zag Bank Community Manager, Digital Marketing, Mastercard Content Marketing Manager, The Sovereign General Insurance Company COO of Direct Distribution, Western Financial Group COO, AIMA Canada Corporate VP Social Media, New York Life Insurance

D - **G**

Digital Communities Lead, Branding & Communication, Manulife Financial Digital Marketing Director, ATB Financial Digital Marketing Director, New York Life Digital Marketing Manager, Excel Funds Management Digital Marketing Manager, Foresters Financial Digital Marketing Manager, GE Capital Digital Marketing Manager, Standard Life Digital Marketing Specialist, Ernst & Young Digital Services Manager, London Life Insurance Company Digital Strategy Director, Scotia iTrade Director & Head of Digital, New York Life Director & Head of Marketing, Dynamic Funds, Scotiabank Wealth Management Director of Advertising, Media & Sponsorship, National Marketing, Intact Insurance Director of Brand Management, Red River Mutual Director of Customer Insights & Analytics, Scotiabank Director of Customer, Mouvement Desjardins Director of Customer Experience, Global Marketing, Manulife Financial Director of Digital Acquisition, Consumer Card Marketing, American Express Director of Digital Marketing, Retail Insurance, Empire Life Director of Digital, Direct Marketing Association of Canada Director of Marketing, Allstate Insurance Company of Canada Director of Marketing, Canadian Automobile Association Director of Marketing, Desjardins General Insurance Group Director of Marketing, Heritage Education Funds Director of Marketing, Home Trust Company Director of Marketing, iFinance Canada Director of Marketing, LSM Insurance Director of Marketing, Northbridge Financial Director of Marketing, Pivotal Payments Director of Marketing, Rogers Bank Director of Marketing, Canada, Russell Investments Director of Marketing & Communications, BelairDirect Director of Marketing & Communications, ATB Corporate Financial Services Director of Marketing, Strategy & Innovation, BMO Financial Group Director of Marketing, Ally Brand & Communications, ResMor Trust Company Director of Marketing & Advertising, Gentera Director of Marketing & Business Development Ontario Teachers' Insurance Plan

Director of Marketing Communications AGF Management Director of Marketing Communications Standard Life Investments Director of Marketing Communications, President's Choice Financial Director of Marketing Strategy, Moody's Analytics Director of Marketing, Customer Management & Digital Experience, American Express Director of Media, Bank of Montreal Director of Media/Agency Management, RBC Director of Sales & Marketing, Waypoint Insurance Services Director of Social Media, AXA Investment Managers Director, B2B Marketing & Product Strategy, American Express Director, Brand Marketing, Dundee Wealth Management Director, Content & Shared Services, Tangerine Director, Content Strategy, Mackenzie Investments Director, Corporate Communications, Investment Planning Counsel Director, CRM Channel Analytics, Capital One Director, Customer Acquisition, Capital One Director, Digital (Labs, Innovation & Transformation), Gore Mutual Insurance Director, Digital Banking, Meridian Credit Union Director, Digital Development & Integration, Royal & Sun Alliance Director, Digital Marketing, PC Bank Director, Digital Marketing, President's Choice Financial Director, Digital Marketing & Acquisition, Questrade Director, Digital Marketing & eCommerce, Allstate Insurance Director, Digital Marketing & Optimization, RBC Director, Digital Marketing, Fidelity Investments Director, Digital Marketing, Moneris Solutions Director, Digital Media, Fidelity Investments Director, Digital Performance Marketing, BMO Financial Group Director, Digital Solutions, The Co-operators Director, Digital Strategy & Technology, Canadian Credit Union Association Director, Direct Marketing, Scotiabank Director, eMarketing, Dynamic Funds Director, Global Brand Operations, Global Marketing, Manulife Financial Director, Global Digital Marketing Strategy, Scotiabank Director, Multimedia & Internet Design, AGF Management Director, Online Media Sales, Echelon Financial Director, Product, Borrowell Director, Retail Products & Solutions, Fidelity Investments Director, Social & Emerging Media, Scotiabank Director, Social Media, Capital One Director, Strategic Marketing, Manulife Financial Director, Strategy & Business Development, Empire Life Director, User Experience | Digital RSA, Royal & Sun Alliance Director, Wealth Management, Sales Strategies & Support, Great-West Life Director, Web Communication, CIBC Mellon Global Securities Services Company Director, Web Strategy, Northbridge Financial ebusiness Manager, Russell Investments ECommerce & Digital Business Manager, Gore Mutual Insurance eMedia Manager, London Life Insurance Company EVP Head of Marketing, Horizons Exchange Traded Funds EVP Member & Community Engagement, MD Physician Services EVP Member Solutions **MD Physician Services**

EVP Products & Marketing, Fidelity Investments EVP Retail Markets & Strategic Investment Partnerships, Fiera Capital Executive Director, Digital & Client Experience, CIBC Founding Partner & Director, Products & Services, Insurance-Canada.ca Global Director B2B Social Media, CFA Institute Global Head Social Media Compliance & Senior Manager Canadian Privacy, TD Bank Group

H - L

Head of Acquisition Marketing, Americas, Western Union Head of B2B, Partner & Product Marketing, Mastercard Head of Content Development, Capital One Head of Creative Services, **BMO Capital Markets** Head of Digital Business, Canada Western Union Head of Marketing & Communication, National Bank of Canada Head of Marketing & Communications, Marsh Risk Consulting Head of Marketing, BMO Nesbitt Burns Head of Marketing, First Canadian Title Head of Marketing, Walmart Financial, Walmart Canada Head of Product. First Canadian Title Head of Social Media & Digital Content, BMO Financial Group Internet Marketing Manager, Assumption Life Investment Analyst & Manager, Marketing & Communications, W. A. Robinson Lead, Marketing Programs, MD Financial Management Lead Content Strategist, Wells Fargo Lead Developer, Canso Investment Counsel Lead Writer/Director, Creative & Communications, Educators Financial Group Lead, Brand & Creative Services, MD Financial Management Lead, Digital Brokers, Aviva Canada Leader, Investment Operations, National Bank of Canada Leader, Strategic Talent Acquisition Projects, Intact Insurance

M - 0

Manager, Employee Digital Experience, Farm Credit Canada Manager, Branch Marketing Strategy, First Ontario Credit Union Manager, IT & Web Projects, NEI Investments Manager of Marketing, East Coast Credit Union Manager, Application Development, Invesco Manager, B2B Digital Experience, CAA South Central Ontario Manager, Channel Marketing, FBC Manager, Communication & Change Management, Business Transformation, Scotia Asset Management Manager, Consumer Marketing Street Capital, Bank of Canada Manager, Content Marketing, PR & Social, Horizons Exchange Traded Funds Manager, Digital Capabilities, HomEquity Bank Manager, Digital Experience, Servus Credit Union Manager, Digital Marketing, HomEquity Bank Manager, Digital Strategy, Marketing & Communications, Canaccord Genuity Wealth Management Manager, Digital Marketing, Allstate Insurance Company of Canada Manager, Direct Marketing, Bank of Nova Scotia - Scotia Leasing

Manager, Integrated Marketing, Moneris Solutions Manager, Marketing Analytics, Allstate Insurance Company of Canada Manager, Marketing, IAB Canada Manager, Marketing, La Capitale Financial Security Manager, Marketing, Richardson GMP Manager, Marketing Strategy, Canadian Tire Bank Manager, Member Services, IAB Canada Manager, New Advisor Development, Freedom 55 Financial Manager, Product & Channels, Assiniboine Credit Union Manager, Products & Client Services, Veriday Manager, Research, Central 1 Credit Union Manager, Sales Strategy, Franklin Templeton Investments Manager, Senior Executive Officer & Social Media Marketing, Pivotal Payments Manager, Strategic Marketing, Canadian Tire Bank Manager, Strategy & Privacy Officer, Peel Mutual Insurance Manager, Systems & Finance, Estonian Credit Union Managing Director of Marketing, Strategy & Operations, ATB Financial Managing Director & Executive Project Support, Charles Schwab Managing Director & Head of Growth, CMO, Citi Financial Managing Director & Portfolio Manager, Middlefield Capital Managing Director Marketing, BlackRock Managing Director, Digital Marketing, BNY Mellon Managing Partner, BridgePoint Financial Group Marketing & Communications Manager, Mainstreet Credit Union Marketing & Communications Manager, Brandes Investment Partners & Co. Marketing & Communications Manager, CRI Canada Marketing & Communications Manager, Alterna Savings Marketing Communications & Brand Manager, TuGo Marketing Communications Manager, Acquisition, Tangerine Marketing Communications Manager, First National Financial LP Marketing Content Manager, American Century Investments Marketing Director, TuGo Marketing Director, Europe, Middle East & Africa, Aon Marketing Lead, Borrowell Marketing Manager, Bergengren Credit Union Marketing Manager, Bridgehouse Asset Managers Marketing Manager, Canaccord Genuity Wealth Management Marketing Manager, Hesperian Capital Management Marketing Manager, Hyundai Capital Canada Marketing Manager, iFinance Canada Marketing Manager, Kawartha Credit Union Marketing Manager, NEI Investments Marketing Manager, Sionna Investment Managers Marketing Manager, TIMC Marketing Manager, True North Mortgage Marketing Manager, Value Partners Investments Marketing Manager, Vanguard Investments Marketing Manager, Your Neighbourhood Credit Union Marketing Manager, Awareness & Acquisition, Walmart Canada Marketing Manager, Corporate Communications & Marketing, Raymond James

P - **S**

President & CEO, DUCA Financial Services Credit Union President & CEO, Trapeze Asset Management President & CEO, FaithLife Financial President Canadian, Internet Marketing Association President, IAB Canada President, Investor Education Fund President, LifeInsuranceCanada.com President, Thorpe Benefits President, Carte Wealth Management Product Manager, Digital Sales & Marketing, Bank of America Program & Relationship Manager, The Cooperators Program Manager, FCC Learning, Farm Credit Canada Senior Business Sales & Marketing Specialist, Canadian Western Bank Senior Digital Marketing Manager, IA Clarington Senior Director Media, CIBC Senior Director, Avanade Senior Director, Brand & Marketing, President's Choice Financial Senior Director, Brand Marketing CIBC Senior Director, eBusiness Loyalty One Senior Director, Global Marketing Communications, Finca Impact Finance Senior Director, Omni-Channel Integration, Co-operators Life Insurance Senior Director, Social Media, Content & Strategic Initiatives, RBC Senior Manager, Digital Properties, PC Bank Senior Manager, Content & Social Media Marketing, Tangerine Senior Manager, Communications, Russell Investments Senior Manager, Planning & Divisional Marketing, Bank of Nova Scotia - Scotia Leasing Senior Manager, Community Marketing, Western Union Senior Manager, Digital Experience, American Express Senior Manager, Digital Marketing, HSBC Senior Manager, Digital Marketing Strategy, Home Capital Group Senior Manager, Digital Payments, Bank of Nova Scotia - Scotia Leasing Senior Manager, eChannel & Mobile Solutions, MBNA Senior Manager, Lending Product Strategy, Charles Schwab Senior Manager, Marketing, TMX Group Senior Manager, Marketing, Dynamic Funds Senior Manager, Mass Media, Tangerine Senior Manager, National Media & Communications, Canadian Credit Union Association Senior Manager, Product Communication & Experience, Scotia Asset Management Senior Manager, Strategic Product Development, Broadridge Financial Solutions Senior Manager, Web Analytics, Optimization & Programmatic Marketing, National Bank of Canada Senior Marketing & Event Manager, Investment Planning Counsel Senior Marketing Manager, Bank of Nova Scotia - Scotia Leasing Senior Marketing Manager, Interac Association Senior Marketing Manager, Russell Investments Senior Program Manager, Customer Marketing, Residential, First National Financial Senior Regional Marketing Manager, MNP Corporate Finance SEO & SEM Manager, Great-West Life Social Media Community Manager, Invesco

SVP & Chief Compliance Officer (Canada), Macquarie Group

SVP & Chief Distribution Officer, Ivari

SVP & Chief Portfolio Manager, Canaccord Genuity Wealth Management

- SVP & CMO, Curian Capital
- SVP & Head of Innovation, Brown Brothers Harriman

SVP & Head of Online Brokerage & Digital Insurance, Product & Marketing, Qtrade Financial Group

SVP Branding & Communications Greystone Managed Investments

SVP Business Development & CMO, PSA Insurance

SVP Client Services, Cl Investments

SVP Communications & Human Resources, Ivari

SVP Communications, MBNA

SVP Customer Experience, **MBNA**

SVP Customer Innovation & Experience, Northbridge Financial

SVP Digital & Analytics & COO, Meridian Credit Union

SVP Digital Services Marketing & Infrastructure, Citi

SVP Digital Strategy & Innovation, Banco Popular

SVP Distribution, **B2B Bank**

SVP Enterprise Transformation, National Bank of Canada

SVP Marketing, CI Investments

SVP Marketing & Branding, TMX Group

SVP Marketing & Communications, FIRST Insurance Funding of Canada

SVP Marketing & Public Affairs, Business Development Bank of Canada

SVP Marketing, Global Wealth Management, Insurance & Global Business Banking Scotiabank Wealth Management

SVP Personal Lines, Mass Insurance Brokers

SVP Product Development & Strategic Initiatives, MCAP Service Corporation

SVP Platform Marketing, Webster Bank

T - Z

VP & CMO, Empire Life

VP & Head of Marketing, Canada, MasterCard Worldwide

VP & Head of Product & Strategy, Visa

VP & Head Social Media, Regions Bank

VP Brand & Creative Services, AGF Management

VP Brand, Marketing & Communications, NBH Bank

VP Business Development & Marketing, MBNA

VP Client & Marketing Strategy, **RBC Capital Markets**

VP Client Engagement & Experience, Mackenzie Investments

VP Communications & Marketing, Canadian Credit Union Association

VP Communications, **CI Investments**

VP Consumer & Digital Marketing, MasterCard Worldwide

VP Corporate Marketing & Shared Services, Foresters Financial

VP Corporate Marketing, Northbridge Financial

VP Digital Customer Experience, TD Bank

VP Digital Marketing, Investors Group

VP Digital Marketing, Mackenzie Investments

VP Digital Marketing, CI Investments

VP Digital Marketing, Fairstone Financial

VP Digital Marketing, Ignite Insurance

VP Digital Marketing, Sprott Asset Management

VP Direct Marketing, American Century Investments

VP eMarketing, AGF Management

VP Global Content Strategy, Planning, & Operations, JP Morgan Asset Management

VP Global Digital, Brand & Marketing, Sun Life Financial

VP Global Targeted Marketing, Scotiabank

VP Legal & Compliance, Dundee Capital Markets

VP Lend Sales & Service, MCAP Service Corporation

VP Marketing, B2B Bank

VP Marketing, BluMont Capital

VP Marketing, CDSPI

VP Marketing, CST Consultants

VP Marketing, Front Street Capital

VP Marketing, Home Trust Company

VP Marketing, HomEquity Bank

VP Marketing, Investment Planning Counsel

VP Marketing, Mayberry Investments

VP Marketing, Richardson GMP

VP Marketing, **RSA Canada**

VP Marketing, Tompkins Financial Corporation

VP Marketing, W. A. Robinson

VP Marketing & Client Relationships, Newport Private Wealth

VP Marketing & Communications, The Co-operators

VP Marketing & Communications, Credential Financial

VP Marketing & Communications, IA Clarington

VP Marketing & Communications, RBC Global Asset Management

VP Marketing & Corporate Communications, Kawartha Credit Union

VP Marketing & Direct Distribution, Canadian Bar Insurance Association

VP Marketing & Strategy, Caisse Financial Group

VP Marketing Intelligence & Services, Greystone Managed Investments

VP Marketing, Communications & Digital Experience Qtrade Financial Group

VP Market & Fraternal Development, FaithLife Financial

VP Operations & Service Delivery, DUCA Financial Services Credit Union

VP Production, ICF Olson

VP Product, Marketing & Operations, Parkview Capital Partners

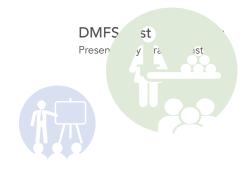
VP Sales & Marketing, Assumption Life

VP Social Media Marketing & Communication, Prudential Financial

VP Solutions, CRI Canada

VP Technology, Canaccord Financial

Sponsorship Options





Speaking Platform

Dedicated 30-minute platform for your senior executive to provide an educational presentation and Q&A. Receive high visibility on the program and showcase your industry leadership to a captive audience. One extra conference pass included.

Exclusive Lead Generation Luncheon Meeting

An intimate, invite-only lunch for 14 high quality leads. Use this setting to build your relationships and drive sales down your pipeline. Two extra conference passes included.



Exclusive Lead Generation Dinner

An intimate, invite-only dinner for 14 high quality leads. Use this setting to build your relationships and drive sales down your pipeline. Two extra conference passes included.



Exclusive sponsorship of breakfast for 20 leads. Gain detailed insight on what solutions they are looking for to enhance your sales prospects. Two extra conference passes included.



Conference Chair

Undisputedly the position with the most visibility and leadership! This position includes a 15-minute opening address to kick off the conference as well as closing remarks. Provide insight, introduce speakers, facilitate Q&A's and more. One extra conference pass included.

Panel Speaking

This is a dynamic platform that showcases your personality and expertise alongside other leaders. 1 extra conference pass included.



Cocktail Reception

Host the exclusive cocktail reception after Day 1. Engage with 30 leads on topics covered during the day and network in a relaxed environment with hors d'oeuvres and beverages.

Refreshment Host Exclusive sponsorship of



Hospitality Suite

Own a space where 20 conference speakers and attendees can enjoy refreshments, sit down comfortably to work and network.



Keep everyone connected! Each of our 250 attendees will receive a branded Wi-Fi card featuring your logo and acknowledging your sponsorship.



Charging Station

Branded charging station will be set up at your booth, directing up to 4 leads at a time to your booth to charge their phone. Take advantage of the opportunity to have a oneon-one meeting while their phone charges.

Conference Tote

Include your company logo on the reusable conference tote given to all attendees. Conference materials will be placed in the tote, including one insert from your firm, ensuring 200 leads have memorable information about your organization.

Objective-Driven Packages to Attain your Business Goals

| | PLATINUM Plenary Speakers | VIP HOST Lunch/Dinner/Breakfast | GOLD Plenary Speakers | SILVER Panel/ Stream Speaking | BRONZE Exhibitor |
|----------------------------------|---------------------------------------|------------------------------------|---------------------------------|----------------------------------|----------------------------|
| YOUR BUSINESS OBJECTIVES | Maximum Outcome (Title Sponsor) | Lead Generation | Thought Leadership | Thought Leadership | Branding |
| Speaking | \checkmark | | ~ | ~ | |
| Lead Generation Meetings | | ~ | | | |
| Lead Generation Attendee List | \checkmark | ~ | ~ | ~ | ~ |
| Passes | 4 | 2 | 3 | 2 | 1 |
| Branding & Social Media | ~ | ~ | ~ | ~ | ~ |
| VIP Dinner | ~ | | | | |
| Table Top/Booth | ~ | ~ | ~ | ~ | ~ |
| PR | \checkmark | ~ | ~ | ~ | \checkmark |

Opportunities fill up on a first-come, first-served basis



INTERESTED IN SPONSORING? DON'T MISS THIS OPPORTUNITY TO BE AT THE CENTER OF ACTION!

To learn more, contact **Darren Haughian** at 1**-866 298-9343 x 276** or email **darren@strategyinstitute.com.**